Questions & Answers

Call for Proposal - Contracting implementing partners to support access of women entrepreneurs - EGY-05-2022

Question 1:-
1- I would like to know what is the timing of the zoom call that will be held on the 26th of May?

Answer:

<table>
<thead>
<tr>
<th>Location:</th>
<th>Via Zoom</th>
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</thead>
<tbody>
<tr>
<td>Date:</td>
<td>May 26, 2022 at 3:00 pm</td>
</tr>
<tr>
<td>Contact:</td>
<td>Meeting ID: 948 1628 9760</td>
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<tr>
<td></td>
<td>Passcode: k3D0$aF</td>
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<td>Link:</td>
<td><a href="https://unwomen.zoom.us/j/94816289760?pwd=QkQydjhsMGIpRVFTYllmclBMQmdIZz09">https://unwomen.zoom.us/j/94816289760?pwd=QkQydjhsMGIpRVFTYllmclBMQmdIZz09</a></td>
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1. Definitions:
2- 1.1. Can you please clarify your definition of start-ups vs. early-stage enterprises?
3- 1.2. Are idea stage companies/individuals eligible for the support?

In specific, at a minimum, the program is targeting women with a Minimum Viable Product (MVP). The startups don’t have to be registered, or fully operational, but at a minimum, should have a solid tested idea. Helping women come up with business ideas from scratch is not part of the scope of the assignment.

2. Number of Women vs. Services
4- 2.1. Do women have to work in cohorts of 20-25 through out the entire process of implementation? Or can they be supported in larger groups if needed?
5- 2.2. Do all women have to receive both training and BDS services? Or is it possible to filter down to a smaller number of women at a certain stage?

The 20-25 women cohort size is for the 30-hour (at a minimum) training program, which all 790 women entrepreneurs need to enroll in. At least 500 women entrepreneurs from the 790 receiving the training need to enroll in the business development services. If the bidder chooses to filter down the women before the BDS instead of enrolling them all, one needs to present a solid methodology for the filtration process.

3. Nature of BDS services:
6- 3.1. Do you have a specific format for the provision of BDS services? Or should each provider suggest the ideal format?
7- 3.2. Can the number of topics covered by the BDS support be based on need? Or does it have to stay at a minimum of 3 topics per woman?
The format of the business development services is up to the bidder, yet the bidder needs to maintain the *tailoring aspect* of the services where the BDS support provided is tailored to the needs of the women and where the support they receive addresses their specific needs. The BDS can be *provided individually, or in small groups (3-5 women)*. If the bidder chooses to cluster the women into the small groups, the bidder needs to provide a methodology on the criteria upon which the women will be clustered. It is expected that each woman entrepreneur should receive 3 topics of BDS that represent her greatest needs.

8- Should we use the attached CV templates? It takes time and effort to fill it for all consultants and team members.

The template is just advisory for your reference.