

Questions & Answers

Call for Proposal - Contracting implementing partners to support access of women entrepreneurs - EGY-05-2022

Question 1:-

- 1- I would like to know what is the timing of the zoom call that will be held on the 26th of May?

Answer:

Location:	Via Zoom
Date:	May 26, 2022 at 3:00 pm
Contact:	Meeting ID: 948 1628 9760 Passcode: k3D0\$aF
Link:	https://unwomen.zoom.us/j/94816289760?pwd=QkQydjhsMGJpRVFTYllmclBMQmdiZz09

1. Definitions:

- 2- 1.1. Can you please clarify your definition of start-ups vs. early-stage enterprises?
3- 1.2. Are idea stage companies/individuals eligible for the support?

In specific, **at a minimum**, the program is targeting women with a **Minimum Viable Product (MVP)**. The startups don't have to be registered, or fully operational, but at a minimum, should have a solid tested idea. Helping women come up with business ideas from scratch is not part of the scope of the assignment.

2. Number of Women vs. Services

- 4- 2.1. Do women have to work in cohorts of 20-25 through out the entire process of implementation? Or can they be supported in larger groups if needed?
5- 2.2. Do all women have to receive both training and BDS services? Or is it possible to filter down to a smaller number of women at a certain stage?

The 20-25 women cohort size is for the 30-hour (at a minimum) training program, which **all 790 women entrepreneurs need to enroll in. At least 500 women entrepreneurs** from the 790 receiving the training **need to enroll in the business development services**. If the bidder chooses to filter down the women before the BDS instead of enrolling them all, one needs to present a solid methodology for the filtration process.

3. Nature of BDS services:

- 6- 3.1. Do you have a specific format for the provision of BDS services? Or should each provider suggest the ideal format?
7- 3.2. Can the number of topics covered by the BDS support be based on need? Or does it have to stay at a minimum of 3 topics per woman?

The format of the business development services is up to the bidder, yet the bidder needs to maintain the **tailoring aspect** of the services where the BDS support provided is tailored to the needs of the women and where the support they receive addresses their specific needs. The BDS can be **provided individually, or in small groups (3-5 women)**. If the bidder chooses to cluster the women into the small groups, the bidder needs to provide a methodology on the criteria upon which the women will be clustered. It is expected that each woman entrepreneur should receive 3 topics of BDS that represent her greatest needs.

- 8- Should we use the attached CV templates? It takes time and effort to fill it for all consultants and team members.

The template is just advisory for your reference