

Call For Proposals (CFP)

to provide capacity building and support development activities directed towards women in the rural areas of Delta (Gharbeya governorate) to enable them to sustain their basic needs through decent employment opportunities and income generating activities

Section 1

CFP No. 01/2022 to provide capacity building and support development activities directed towards women in the rural areas of Delta (Gharbeya governorate) to enable them to sustain their basic needs through decent employment opportunities and income generating activities

a. CFP Letter for Responsible Parties

UN Women plans to engage a <u>Responsible Party/ Community based organization</u> as defined in accordance with these documents. UN Women now invites sealed proposals from qualified proponents to provide the requirements as defined in the UN Women Terms of Reference.

Proposals must be received by UN Women at the address specified not later than 16:00 (CAI) on 24 May 2022.

Thi	s UN Women Call for Proposals consists of <u>two</u> sections:	Documents to be completed by proponents and returned as part of their proposal (mandatory)
Sec	tion 1	
a.	CFP Letter for Responsible Parties	Annex B-1 Mandatory Requirements/Pre-Qualification
b.	Proposal Data Sheet for Responsible Parties	Criteria and Contractual Aspects
c.	UN Women Terms of Reference	
d.	Acceptance of the terms and conditions outlined in the template	
	Partner Agreement	
e.	Annex B-1 Mandatory Requirements/Pre-Qualification	
	Criteria and Contractual Aspects	
Sec	tion 2	
a.	Instructions to Proponents, which includes the following:	Annex B-2 Template for Proposal Submission
	Annex B-2 Template for Proposal Submission	Annex B-3 Format of Resume for Proposed Personnel
	Annex B-3 Format of Resume for Proposed Personnel	Annex B-4 Capacity Assessment Minimum Documents
	Annex B-4 Capacity Assessment Minimum Documents	
	Annex B-5 UN Women template Partner Agreement	
	Annex B-6 UN Women Anti-Fraud Policy	

Interested proponents may obtain further information by contacting this email address: eco.cfp.inquiries@unwomen.org

b. Proposal Data Sheet for Responsible Parties

Program/Project: "Women's Economic Empowerment in Delta"	Requests for clarifications due:							
Programme Officer's name:	Date: 22 May 2022	Time: 12:00						
Engy Amin, Programme Analyst								
Signature:	(Via email):							
	ECO.CFP.inquiries@unwomen.org							
Proposal Submission Email:	UN Women clarifications to proponents	UN Women clarifications to proponents due: [if applicable]						
	Date: 22 May 2022	Time: 12:00						
ECO.CFP.submissions@unwomen.org	Proposal due:							
	Date: 24 May 2022	Time: 16:00						
	Planned award date:							
Location: UN Women Egypt	Planned contract start-date/delivery	07 June 2022						
Issue Date: 10 May 2022	date (on or before):							

c. UN Women Terms of Reference

1. Introduction

a. Background

UN Women grounded in the vision of equality enshrined in the Charter of the United Nations, works for the elimination of discrimination against women and girls; the empowerment of women; and the achievement of equality between women and men as partners and beneficiaries of development, human rights, humanitarian action and peace and security. Placing women's rights at the centre of all its efforts, UN Women leads and coordinates the United Nations system efforts to ensure that commitments on gender equality and gender mainstreaming translate into action throughout the world. It provides strong and coherent leadership in support of Member States' priorities and efforts and builds effective partnerships with civil society and other relevant actors.

Egypt has made strides in achieving equality, reflected in major gains against the Millennium Development Goals (MDG), notably on maternal mortality and girls' access to education. At the same time, structural roots of inequality and discrimination against women persist. Women are unable to fully translate social gains (gender parity in primary and secondary school enrolment) into access to quality jobs, and income security and economic independence. Latest figures on Egypt's labour force for 2020, show a female labour force participation at 14.3 per cent (almost five times less than men) and unemployment rate at 17.7 per cent (almost three times more than men) noting a 40.4 per cent of women with advanced share of education (almost double the percentage of men). The highest share of female employment is found in the sectors of public administration, community, and social services and activities (72 per cent), education (25.7 per cent), and agriculture (19.4 per cent), while the lowest share is in industry (8.4 per cent), mining and quarrying, electricity, gas and water supply (6.5 per cent), and plant, machine operators, and assemblers (4.96 per cent), pointing at a notable occupational gender segregation. This can be explained by the presence of a gender wage gap in favour of men, occupational segregation, both vertical and horizontal, discriminatory social norms and gender stereotypes, lack of necessary training and skills, and scarcity of decent jobs for women that afford them an adequate income, social protection and labour rights. Additionally, women bear the disproportionate burden of unpaid care and domestic work. While women are the heads of 17.8% of Egyptian households, 24.5% of women versus 9.6% of men live in poverty. Rural Egypt is home to 58% of the Egyptian population. Rural areas are characterised by stricter patriarchal familial and societal structures than urban areas. However, rural Upper Egypt (where 44% of Egypt's rural population is located) and rural Lower Egypt (56% of the rural population) differ significantly in terms of their socio-cultural norms and the associated economic and political context. Disparities also exist with regards to the roles, responsibilities and social status of women in rural Egypt also tend to marry earlier than those residing in urban areas.

With so many development activities directed toward rural Upper Egypt, UN Women Egypt Country Office, aims at targeting and building on-ground activities that support community- based initiatives for income generating activities for women in rural areas in Lower Egypt, namely, Delta. Since 2019, UN Women Egypt started on-ground activities that resulted in building the capacity of around 300 women villagers in Gharbia governorate providing them with training on entrepreneurship to establish and run income generating activities of their own (i.e., sewing and poultry raising activities). These efforts had a direct impact on improving the economic and social lives of the target audience and their families. Now, UN Women aims to replicate the said interventions and support more women in the mentioned area.

2. Description of required services/results

There is a negative correlation between the traditional views on female labour force participation and the number of women employed in the formal sector, the types of jobs they are employed in, as well as the gender wage gap. In Egypt, many women cannot get a job without getting permission from their husband or guardian. Moreover, women are overburdened by responsibilities at home. Therefore, UN Women aims to engage in community mobilization to target and support income generating activities for women in rural areas in Delta namely, Gharbia governorate. This will be materialized through the achievement of the below outcome and relevant outputs by the selected organization.

Outcome: Women, in rural areas in Delta (Gharbia governorate), are economically empowered

- Output 1: Women in Delta (Gharbia governorate), are better equipped with capacity building skills and vocational training that respond to the needs of their communities
- Output 2: Economically led initiatives for women are supported through seed funds for their scalability and access
 to the relevant markets

For the purpose of this call for proposal, UN Women seeks collaboration with community-based organization to deliver on the above outputs through the below indicative activities that include but not limited to the following:

- Build on the available simple database (excel sheet) of women beneficiaries from the previous phase of this
 programme to further expand the database (excel sheet) of women beneficiaries with all the required socioeconomic data in the targeted villages of Gharbia governorate.
- Build the capacity of around 75 women beneficiaries to run businesses of their own and access the market.
- Channel seed funds in the format of in-kind support as raw materials and support services (inputs for production) to women beneficiaries to support their delivery of marketable products.

Indicative Indicators for Outreach:

- Number of women and girls with capacity built for business opportunities Indicative target: 75
- Geographical area: Gharbia governorate

Expected Deliverables:

- Submit work plan for the implementation of the proposed activities. The work plan has to reflect the expected outputs, activities and indicators. The work plan needs to factor in government approval procedures (if required). The work plan needs to be complemented by a sustainability plan reflecting the mechanisms that will be put in place for continuation of the activities as the programme phases out.
- Develop capacity building plan for the target group of women and girls on poultry raising
- Facilitate knowledge and peer to peer learning among the selected target group through rolling out of in-class trainings on poultry raising and further on-the-job training to the programme beneficiaries. Moreover, all the beneficiaries enrolled in the programme must receive training on how to start their own business to ensure sustainability of the intervention.
- Compile knowledge products used/produced during the implementation of the programme.
- Hold dialogue and community events in the selected governorates to highlight and disseminate programmes' achievements, as well as, opening the space for learning exchanges and networking.
- Facilitate field visits from UN Women to the programme's activities.
- Provide proper documentation of good practices, human stories etc. for the beneficiaries.
- Agree with UN Women's team on the monitoring framework and provide relevant data on a regular basis (deadlines will be agreed upon).
- Submit quality quarterly reports detailing progress against outputs, lessons learned, human success stories and next steps, along with the financial reports as per UN Women's rules and regulations.

3. Timeframe: Start date and end date for completion of required services/results

The intervention should cover the duration of 7 months. Expected Starting Date: 07 June 2022

4. Competencies: [Please elaborate]

a. Technical/functional competencies required

- The organization has a well-developed framework through which to deliver its vision and strategy and ensure effective business processes.
- Previous experience in conducting similar works/projects relevant to the scope and size of the current project.
- Previous experience of work with different vulnerable groups on their capacity building and empowerment.
- Previous experience in conducting gender/human rights advocacy and awareness raising at a local level is a plus.
- Previous experience of work at the local level and coordination of cooperation between different groups and organizations.
- Capacity to be fully operational and perform the Terms of Reference (TOR) in Egypt.

b. Other competencies, while not required, can be an asset for the performance of services

- Previous experience of development of training materials on gender equality and women's empowerment and women's rights.
- Previous experience of provisions of tailored services for vulnerable groups.

d. Acceptance of the terms and conditions outlined in the template Partner Agreement

- Proponents must include an acceptance of the terms and conditions outlined in the template Partner Agreement or their reservation or objections thereto.
- Submission of any such reservations or objections does not mean that UN Women will automatically accept them should the proponent be selected as a Responsible Party.
- UN Women will evaluate any reservation or objection during its evaluation of the proposal and may accept or reject any such reservation or objection.

Annex B-1

Mandatory Requirements/Pre-Qualification Criteria and Contractual Aspects [To be completed by proponents and returned with their proposal]

Call For Proposals

Description of Services: to provide capacity building and support development activities directed towards women in the rural areas of Delta (Gharbeya governorate) to enable them to sustain their basic needs through decent employment opportunities and income generating activities

CFP No. 01/2022

Proponents are requested to complete this form and return it as part of their submission. Proponents will receive a pass/fail rating on this section. To be considered, proponents must meet all the mandatory criteria described below. All questions should be answered on this form or an exact duplicate thereof. UN Women reserves the right to verify any information contained in a proponent's response or to request additional information after the proposal is received. Incomplete or inadequate responses, lack of response or misrepresentation in responding to any questions will result in disqualification.

Ma	ndatory requirements/pre-qualification criteria	Proponent's response
1.	Are the services being requested part of the key services that the proponent	Reference #1:
	has been performing as an organization? This must be supported by a list of at	Reference #2:
	least two customer references for which similar service has currently or has	
	been provided by the proponent.	
2.	Is the proponent duly registered or does it have the legal basis/mandate as an	Yes/No
	organization? [Please attach a copy of the official registration here].	
3.	Has the proponent as an organization been in operation for at least five (5)	Yes/No
	years ¹ ?	
4.	Does the proponent have a permanent office within the location area?	Yes/No
5.	Can UN Women conduct a site visit at a customer location in the location or	Yes/No
	area with a similar scope of work as the one described in this CFP?	
6.	Fraud or other wrongdoing: i. Has the proponent, its employees, personnel, sub-contractor or sub-contractor's sub-contractor or sub-partner or sub-partner's partner been the subject of a finding of fraud or any other wrongdoing following an investigation conducted by UN Women, another United Nations entity or otherwise? OR	Yes/No
	ii. Is the proponent, its employees, personnel, sub-contractor or sub-contractor's sub-contractor or sub-partner or sub-partner's partner currently under investigation for fraud or any other wrongdoing by UN Women, another UN entity or otherwise?	
7.	Sexual exploitation and abuse:	Yes/No
	 i. Has the proponent, its employees, personnel, sub-contractor or sub-contractor's sub-contractor or sub-partner or sub-partner's partner been the subject of any investigations and/or been charged for any misconduct related to Physical sexual exploitation and abuse (PSEA)²? OR 	
	ii. Is the proponent, its employees, personnel, sub-contractor or sub-contractor's sub-contractor or sub-partner or sub-partner's partner currently under investigation for PSEA by UN Women, another UN entity or otherwise?	
8.	Has the proponent or any of its employees or personnel been placed on any relevant sanctions list including as a minimum the Consolidated United Nations Security Council Sanctions List(s), United Nations Global Market Place Vendor ineligibility and any other donor sanction list that may be available for use, as applicable?	Yes/No

¹ In exceptional circumstances, three (3) years of history registration may be accepted and it must be fully justified.

² Secretary General's Bulletin, 9 October 2003 on "Special measures for protection from sexual exploitation and sexual abuse" (ST/SGB/2003/13), and United Nations Protocol on Allegations of Sexual Exploitation and Abuse involving Implementing Partners.

9.	Has the proponent read and accepted the standards set out in section 3 of ST/SGB/2003/13 "Special measures for protection from sexual exploitation	Yes/No
	and sexual abuse"?	
10.	Does the proponent acknowledge that PSEA is strictly prohibited, and that UN Women will apply a policy of "zero tolerance" in respect to PSEA of anyone including the proponent's employees, agents, sub-partners and sub-contractors or any other persons engaged by the proponent to perform any services?	Yes/No
11.	Has the proponent reviewed and taken note of UN Women Anti-Fraud Policy (Annex B-6)?	Yes/No

Please provide the following information:

1	Is the highest executive (e.g., Director, CEO, etc.) in the proponent organization a female?	Yes/No
2	What is the female to male ratio in the proponent's board?	

Acceptance of the terms and conditions outlined in the template Partner Agreement.

- Proponents must include an acceptance of the terms and conditions outlined in the template Partner Agreement or their reservations or objections thereto.
- Submission of any such reservations or objections does not mean that UN Women will automatically accept them should the proponent be selected as a Responsible Party.
- UN Women will evaluate any reservation or objection during its evaluation of the proposal and may accept or reject any such reservation or objection.

Requirements	Proponent's response
Acceptance of the terms and conditions outlined in the template Partner Agreement.	Yes/No
Indicate any reservations or objections to the terms and conditions outlined in the	
template Partner Agreement.	

CFP No. 01/2022

a. Instructions to Proponents

1. Introduction

- 1.1 UN Women invite qualified parties to submit Technical and Financial Proposals to provide services associated with the UN Women requirements for a Responsible Party.
- 1.2 UN Women is soliciting proposals from Civil Society Organizations (CSOs). Women's organizations or entities are highly encouraged to apply.
- 1.3 A description of the services required is described in CFP Section 1 c) "UN Women Terms of Reference".
- 1.4 UN Women may, at its discretion, cancel the services in part or in whole.
- 1.5 Proponents may withdraw the proposal after submission, provided that written notice of withdrawal is received by UN Women prior to the deadline prescribed for the submission of proposals. No proposal may be modified subsequent to the deadline for the submission of proposals. No proposal may be withdrawn in the interval between the deadline for submission of proposals and the expiration of the period of proposal validity.
- 1.6 All proposals shall remain valid and open for acceptance for a period of 90 calendar days after the date specified for receipt of proposals. A proposal valid for a shorter period may be rejected. In exceptional circumstances, UN Women may solicit the proponent's consent to an extension of the period of validity. The request and the responses thereto shall be made in writing.
- 1.7 Effective with the release of this CFP, <u>all</u> communications must be directed only to UN Women, by email at eco.cfp.inquiries@unwomen.org. Proponents must not communicate with any other personnel of UN Women regarding this CFP.

2. Cost of Proposal

2.1 The cost of preparing a proposal, attendance at any pre-proposal conference, meetings or oral presentations shall be borne by the proponent, regardless of the conduct or outcome of the CFP process. Proposals must offer the services for the total requirement. Proposals offering only part of the services will be rejected.

3. Eligibility

3.1 Proponents must meet all mandatory requirements/pre-qualification criteria as set out in **Annex B-1**. See point 4 below for further explanation. Proponents will receive a pass/fail rating on this section. UN Women reserves the right to verify any information contained in proponent's response or to request additional information after the proposal is received. Incomplete or inadequate responses, lack of response or misrepresentation in responding to any questions will result in disqualification.

4. Mandatory/Pre-Qualification Criteria

- 4.1 The evaluation of technical and financial proposals by UN Women is conducted in two phases (see section 11 below) and the mandatory requirements/pre-qualification criteria have been designed to ensure that, to the degree possible in the initial stages of the CFP selection process, only those proponents with sufficient experience, financial strength and stability, demonstrable technical knowledge, evident capacity to satisfy UN Women requirements and superior customer references for supplying the services envisioned in this CFP will qualify for further consideration. UN Women reserves the right to verify any information contained in proponent's response or to request additional information after the proposal is received. Incomplete or inadequate responses, lack of response or misrepresentation in responding to any questions will result in disqualification.
- 4.2 Proponents will receive a pass/fail rating in the mandatory requirements/pre-qualification criteria section. In order to be considered for Phase I, proponents must meet all the mandatory requirements/pre-qualification criteria described in this CFP.

5. Clarification of CFP Documents

- 5.1 A prospective proponent requiring any clarification of the CFP documents may notify UN Women in writing at UN Women email address indicated in the CFP by the specified date and time. UN Women will respond in writing to any request for clarification of the CFP documents that it receives by the due date for requests for clarification as outlined in **Section 1b of this annex (on page 1)**.
- 5.2 Written copies of UN Women's responses to such inquiries (including an explanation of the query but without identifying the source of inquiry) will be posted using the same method as the original posting of this (CFP) document.
- 5.3 If the CFP has been advertised publicly, the results of any clarification exercise (including an explanation of the query but without identifying the source of inquiry) will be posted on the advertised source.

6. Amendments to CFP Documents

6.1 At any time prior to the deadline for submission of proposals, UN Women may, for any reason, whether at its own initiative or in response to a clarification requested by a prospective proponent, modify the CFP documents by

- amendment. All prospective proponents that have received the CFP documents will be notified in writing of all amendments to the CFP documents. For open competitions, all amendments will also be posted on the advertised source.
- 6.2 In order to afford prospective proponents reasonable time in which to take the amendment into account in preparing their proposals, UN Women may, at its discretion, extend the deadline for the submission of proposal.

7. Language of Proposals

- 7.1 The proposal prepared by the proponent and all correspondence and documents relating to the proposal exchanged between the proponent and UN Women, shall be written in English and/or Arabic as a UN language and the language of the country.
- 7.2 Supporting documents and printed literature furnished by the proponent may be in another language provided they are accompanied by an appropriate translation of all relevant passages in English. In any such case, for interpretation of the proposal, the English translation shall prevail. The sole responsibility for translation and the accuracy thereof shall rest with the proponent.

8. Submission of Proposals

- 8.1 Technical and financial proposals should be submitted as part of the template for proposal submission (Annex B2) in one email with the CFP reference and the clear description of the proposal by the date and time stipulated in this document. If the emails and email attachments are not marked as instructed, UN Women will assume no responsibility for the misplacement or premature opening of the proposals submitted. The email text body should indicate the name and address of the proponent. All proposals should be sent by email to the following secure email address: ECO.CFP.submissions@unwomen.org.
- 8.2 Proposals should be received by the date, time and means of submission stipulated in this CFP. Proponents are responsible for ensuring that UN Women receives their proposal by the due date and time. Proposals received by UN Women after the due date and time will be rejected.
- 8.3 When receiving proposals by email (as is required for the CFP), the receipt time stamp shall be the date and time when the submission has been received in the dedicated UN Women inbox. UN Women shall not be responsible for any delays caused by network problems, etc. It is the sole responsibility of proponents to ensure that their proposal is received by UN Women in the dedicated inbox on or before the prescribed CFP deadline.
- 8.4 **Late proposals:** Any proposals received by UN Women after the deadline for submission of proposals prescribed in this document, will be rejected.

9. Clarification of Proposals

9.1 To assist in the examination, evaluation and comparison of proposals, UN Women may, at its discretion, ask the proponent for a clarification of its proposal. The request for clarification and the response shall be in writing and no change in the price or substance of the proposal shall be sought, offered or permitted. UN Women will review minor informalities, errors, clerical mistakes, apparent errors in price and missing documents.

10. Proposal Currencies

- 10.1 All prices shall be quoted in (local currency) **EGP**.
- 10.2 UN Women reserves the right to reject any proposals submitted in a currency other than the mandatory currency for the proposal stated above. UN Women may accept proposals submitted in another currency than stated above if the proponent confirms during clarification of proposals, see item (9) above in writing, that it will accept a contract issued in the mandatory proposal currency and that for the purposes of conversion, the official United Nations operational rate of exchange of the day of CFP deadline (as stated in the CFP letter) shall apply.
- 10.3 Regardless of the currency stated in proposals received, the contract will always be issued, and subsequent payments will be made in the mandatory currency for the proposal (as stated above).

11. Evaluation of Technical and Financial Proposals

11.1 PHASE I – TECHNICAL PROPOSAL (70 points)

Only proponents meeting the mandatory criteria will advance to the technical evaluation in which a maximum possible 70 points may be determined. Technical evaluators who are members of an Evaluation Committee appointed by UN Women will carry out the technical evaluation applying the evaluation criteria and point ratings as listed below. In order to advance beyond Phase I of the detailed evaluation process to Phase II (financial evaluation) a proposal must have achieved a minimum cumulative technical score of 50 points.

Suggested table for evaluating technical proposal

1	The proposal is compliant with the CFP requirements	15 points
2	The organization's mandate is relevant to the work to be undertaken in the UN Women Terms of	20 points
	Reference (component 1)	

3	The proposal demonstrates a sound understanding of the requirements of the UN Women Terms	35 points
	of Reference and indicates that the organization has the prerequisite capacity to undertake the	
	work successfully (components 2, 3, 4 and 5)	
	TOTAL	70 points

11.2 PHASE II - FINANCIAL PROPOSAL (30 points)

Financial proposals will be evaluated (using **component 6**) following completion of the technical evaluation. The proponent with the lowest evaluated cost will be awarded 30 points. Other financial proposals will receive pro-rated points based on the relationship of the proponents' prices to that of the lowest evaluated cost.

Formula for computing points: Points = (A/B) Financial Points

Example: Proponent A's price is the lowest at \$10.00. Proponent A receives 30 points. Proponent B's price is \$20.00. Proponent B receives \$(\$10.00/\$20.00) x 30 points = 15 points.

12. Preparation of Proposals

- 12.1 Proponents are expected to examine all terms and instructions included in the CFP documents. Failure to provide all requested information will be at the proponent's own risk and may result in rejection of the proponent's proposal.
- 12.2 The proponent's proposal must be organized to follow the format of this CFP. Each proponent must respond to every stated request or requirement and indicate that the proponent understands and confirms acceptance of UN Women's stated requirements. The proponent should identify any substantive assumption made in preparing its proposal. The deferral of a response to a question or issue to the contract negotiation stage is not acceptable. Any item not specifically addressed in the proponent's proposal will be deemed as accepted by the proponent. The terms "proponent" and "contractor" refer to those organizations that submit a proposal pursuant to this CFP.
- 12.3 Where the proponent is presented with a requirement or asked to use a specific approach, the proponent must not only state its acceptance, but also describe, where appropriate, how it intends to comply. Failure to provide an answer to an item will be considered an acceptance of the item. Where a descriptive response is requested, failure to provide one will be viewed as non-responsive.
- 12.4 The terms of reference in this document provides a general overview of the current operation. If the proponent wishes to propose alternatives or equivalents, the proponent must demonstrate that any such proposed change is equivalent or superior to UN Women established requirements. Acceptance of such changes is at the sole discretion of UN Women.
- 12.5 Proposals must offer services for the total requirement, unless otherwise permitted in the CFP document. Proposals offering only part of the services will be rejected unless permitted otherwise in the CFP document.
- 12.6 Proponents may use the services of sub-contractors or sub-partners to partially perform the work except if the proponent is providing grant-making work. The proponent's Technical Proposal shall indicate clearly if the proponent is intending to use sub-contractors or sub-partners and their names. If it is not possible to include the names of sub-partners and sub-contractors in the proposal, the names must be submitted to UN Women as soon as possible.
- 12.7 The proponent's proposal shall state the following and include all of the following labelled annexes:

CFP submission (on or before proposal due date):

As a minimum, proponents shall complete and return the below listed documents (annexes to this CFP) as an integral part of their proposal. Proponents may add additional documentation to their proposals as they deem appropriate.

Failure to complete and return the below listed documents as part of the proposal may result in proposal rejection.

Part of proposal Annex B-1 Mandatory Requirements/Pre-Qualification Criteria and Contractua				
Part of proposal Annex B-2 Template for Proposal Submission				
Part of proposal Annex B-3 Format of Resume for Proposed Personnel				
Part of proposal	Annex B-4 Capacity Assessment Minimum Documents			

If after assessing this opportunity you have made the determination not to submit your proposal, we would appreciate it if you could return this form indicating your reasons for non-participation.

13 Format and Signing of Proposals

- 13.1 The proposal shall be typed or written in indelible ink and shall be signed by the proponent or a person or persons duly authorized to bind the proponent to the contract. The latter authorization shall be indicated by written power-of-attorney accompanying the proposal.
- 13.2 A proposal shall contain no interlineations, erasures, or overwriting except as necessary to correct errors made by the proponent, in which case such corrections shall be initialled by the person or persons signing the proposal.

14 Award

- 14.1 Award will be made to the responsible and responsive proponent with the highest evaluated proposal following negotiation of an acceptable contract. UN Women reserves the right to conduct negotiations with the proponent regarding the contents of their proposal. The award will be in effect only after acceptance by the selected proponent of the terms and conditions of the agreement and the terms of reference. The agreement will reflect the name of the proponent whose financials were provided in response to this CFP. Upon execution of agreement UN Women will promptly notify the unsuccessful proponents.
- 14.2 The selected proponent is expected to commence providing services as of the date and time stipulated in this CFP.
- 14.3 The award will be for an agreement with an original term of <u>7 months</u> with the option to renew under the same terms and conditions for an additional period or periods as indicated by UN Women.

Annex B-2 Template for Proposal Submission

Call For Proposals

Description of Services: to provide capacity building and support development activities directed towards women in the rural areas of Delta (Gharbeya governorate) to enable them to sustain their basic needs through decent employment opportunities and income generating activities

CFP No. 01/2022

Mandatory	Requirements	/Pre-Oualification	Criteria
ivialiuatorv	Reduirements	/Pre-Qualification	Criteria

<u>Proponents are requested to complete this form (Annex B-2) and return it as part of their submission.</u>

Pro	ponent's Eligibility Confirmation and Information	Proponent's Response
1	What year was the organization established?	
2	In what province/state/country has the organization been established?	
3	Has the organization ever been adjudged bankrupt, or been liquidated, or been insolvent, or applied for a moratorium or stay on any payment or repayment obligations, or applied to be declared insolvent? (If YES, explain in detail the reasons why, filing date, and current status.)	Yes/No
4	Has the organization ever been terminated for non-performance on a contract? If YES, describe in detail.	Yes/No
5	Has the organization or any of its employees and personnel ever been: a. suspended or debarred by any government, a UN agency or other international organization; b. placed on any relevant sanctions list including the - https://www.un.org/sc/suborg/en/sanctions/un-sc-consolidated-list . United Nations Global Market Place Vendor ineligibility or any other Donor Sanction List; and/or c. been the subject of an adverse judgment or award? If YES, provide details, including date of reinstatement, if applicable. (If proponent is currently on any relevant sanctions list this should be disclosed in Question 8 of the Mandatory Requirements/Pre-Qualification Criteria above and is grounds for immediate rejection.)	Confirm Yes/No
6	It is UN Women policy to require that proponents and their sub-contractors and sub-partners observe the highest standard of ethics during the selection and execution of contracts. In this context, any action taken by a proponent, a sub-contractor or a sub-partner to influence the selection process or contract execution for undue advantage is improper. The proponent must confirm that it has reviewed and taken note of UN Women Anti-Fraud Policy (Annex B-6). The proponent must also confirm that the proponent and its sub-contractors and sub-partners have not engaged in any conduct contrary to that policy including in competing for this CFP.	Confirm Yes/No
7	Officials not to benefit: The proponent must confirm that no official of UN Women has received or will be offered any direct or indirect benefit arising from this CFP or any resulting contracts by the proponent or its sub-contractors or its sub-partners.	Confirm Yes/No
8	The proponent must confirm that the proponent is not engaged in any activity that would put it, if selected for this assignment, in a conflict of interest with UN Women.	Confirm Yes/No
9	The proponent must confirm that the proponent, its sub-partners or sub-contractors have not been associated, or involved in any way, directly or indirectly, with the preparation of the design, terms of references and/or other documents used as a part of this CFP.	Confirm Yes/No
10	UN Women policy restricts organizations from participating in a CFP or receiving UN Women contracts if a UN Women personnel or their immediate family are an owner, officer, partner or board member or in which the personnel or their immediate family has a financial interest in the organization. The proponent must confirm that no UN Women personnel or their immediate family are an owner, officer, partner or board member or have a financial interest in either the proponent, or its sub-partners or its sub-contractors.	Confirm Yes/No

Component 1: Organizational Background and Capacity to implement activities to achieve planned results (max 1.5 pages)

This section should provide an overview (with relevant annexes) that clearly demonstrate that the proponent has the capacity and commitment to implement the proposed activities and produce results successfully. Key elements to be covered in this section include:

- 1. the nature of the proponent whether it is a community-based organization, national or sub-national NGO, research or training institution, etc.;
- 2. the overall mission, purpose, and core programmes/services of the organization;
- 3. the organization's target population groups (women, indigenous peoples, youth, etc.);
- 4. the organizational approach (philosophy) how the organization delivers its projects (e.g., gender-sensitive, rights-based, etc.);
- 5. the organization's length of existence and relevant experience;
- 6. an overview of the organization's capacity relevant to the proposed engagement with UN Women (e.g., technical, governance and management, and financial and administrative management);
- 7. details of the following relating to prevention of Physical and Sexual Exploitation and Abuse (PSEA):
 - a. describe what measures are in place to prevent PSEA;
 - b. describe reporting and monitoring mechanisms and procedures;
 - c. describe what capacity exists to investigate PSEA allegations;
 - d. describe past allegations of PSEA, if any, and how they were handled, including the outcome;
 - e. describe what PSEA training the people (employees or otherwise) who will perform the services have completed; and
 - f. describe what reference and background checks have been done for employees and associated personnel.
- 8. details relating to grant-making work, if applicable:
 - describe the proponent's institutional capacity to manage grants, including appropriate grant award management, system/framework for undertaking grant proposal evaluation, due diligence and, appropriate governance and risk management (including composition and terms of reference of the independent designated steering committee or grant selection committee);
 - b. describe relevant history in managing resources through grant awards;
 - c. describe the proponent's grant portfolio;
 - d. describe relevant history in working with small organizations including experience in providing technical assistance;
 - e. describe the proponent's programmatic capacity, including monitoring and evaluation capacity; and
 - f. describe the proponent's capacity to assess and manage risks.

Component 2: Expected Results and Indicators (max 1.5 pages)

This section should articulate the proponent's understanding of the UN Women Terms of Reference (TOR). It should contain a clear and specific statement of what the proposal will accomplish in relation to the UN Women Terms of Reference. This should include:

- 1. The **problem statement** or challenges to be addressed given the context described in the UN Women Terms of Reference.
- 2. The specific **results** expected (e.g., outputs) through engagement of the proponent. The expected results are the measurable changes which will have occurred by the end of the planned intervention. Propose specific and measurable indicators which will form the basis for monitoring and evaluation. These indicators will be refined and will form an important part of the agreement between the proponent and UN Women.

Component 3: Description of the Technical Approach and Activities (max 2.5 pages)

This section should describe the technical approach and should be able to show the soundness and adequacy of the proposed approach, what will actually be done to produce the expected results in terms of activities. There should be a clear and direct linkage between the activities and the results at least at the output level. Specific strategies should also be described to support the achievement of results, such as building partnerships, etc.

Activity descriptions should be as specific as necessary, identifying **what** will be done, **who** will do it, **when** it will be done (beginning, duration, completion), and **where** it will be done. In describing the activities, an indication should be made regarding the organizations and individuals involved in or benefiting from the activity.

This narrative is to be complemented by a tabular presentation that will serve as Implementation Plan, as described in Component 4.

This section should also include the details of all proposed sub-contracting and sub-partnering.

Component 4: Implementation Plan (max 1.5 pages)

This section is presented in tabular form and can be attached as an annex. It should indicate the **sequence of all major activities and timeframe (duration).** Provide as much detail as necessary. The Implementation Plan should show a logical flow of activities. Please include all required milestone reports and monitoring reviews in the Implementation Plan.

Implementation Plan

Implementation Plan														
Project No:		Project Name:												
Name of proponent o	rganization:													
Brief description of pr	oject													
Project start and end	dates:													
Brief description of sp	ecific results (e.g., outputs)													
with corresponding indicators, baselines and														
targets. Repeat for each result.														
List the activities nece	ssary to produce the results and	and indicate Duration of Activity in Months (or Quarters)												
who is responsible for	each activity													
Activity	Responsible		1	2	3	4	5	6	7	8	9	10	11	12
1.1														
1.2														
1.3														
1.4														

Monitoring and Evaluation Plan (max. 1 page)

This section should contain an explanation of the plan for monitoring and evaluating the activities, both during its implementation (formative) and at completion (summative). Key elements to be included are:

- how the performance of the activities will be tracked in terms of achievement of the steps and milestones set forth in the Implementation Plan;
- how any mid-course correction and adjustment of the design and plans will be facilitated on the basis of feedback received; and
- how the participation of community members in the monitoring and evaluation processes will be achieved.

Component 5: Risks to Successful Implementation (1 page)

Identify and list any major risk factors that could result in the activities not producing the expected results. These should include both internal factors (for example, the technology involved fails to work as projected) and external factors (for example, significant currency fluctuations resulting into changes in the economics of the activity, risk of sub-contactors or sub-partners not performing). Describe how such risks are to be mitigated.

In this section also include the key **assumptions** on which the activity plan is based on. In this case, the assumptions are mostly related to external factors (for example, the assumption that the relevant government's environmental policy will remain stable) which are anticipated in planning the activity, and on which the feasibility of the activities depend.

Please attach a risk register to capture the above risk factors and risk mitigation measures.

Component 6: Results-Based Budget (max. 1.5 pages)

The development and management of a realistic budget is an important part of developing and implementing successful activities. Careful attention to issues of financial management and integrity will enhance the effectiveness and impact of activities. The following important principles should be kept in mind in preparing a project budget:

- Include costs which relate to efficiently carrying out the activities and producing the results which are set forth in the proposal. Other associated costs should be funded from other sources.
- The budget should be realistic. Find out what planned activities will actually cost, and do not assume that they would cost less.
- The budget should include all costs associated with managing and administering the activity or results, particularly the cost of monitoring and evaluation.
- The budget could include "support costs", being those indirect costs that are incurred to operate the Responsible Party as a whole or a segment thereof and that cannot be easily connected or traced to implementation of the work, i.e., operating expenses, over-head costs and general costs connected to the normal functioning of an organization/business (such as cost for support staff, office space and equipment that are not direct costs).
- "Support cost rate" means the flat rate at which the Responsible Party will be reimbursed by UN Women for its support costs, as set forth in the Partner Project Document and not exceeding a rate of 8% or the rate set forth in the Donor Specific Conditions, if that is lower. The flat rate is calculated on the eligible direct costs.
- The budget line items are general categories intended to assist in thinking through where money will be spent. If a planned expenditure does not appear to fit in any of the standard line-item categories, list the item under other costs, and state what the money is to be used for.
- The figures contained in the budget sheet should agree with those on the proposal header and text.
- Depending on the results to be delivered, following suggestive thresholds could be followed for costs:
 - maximum for personnel related costs on a proposal 20% of programming costs;
 - between 3-5% for audits (to be retained by UN Women for Responsible Party audits) (may change as per the annual audit cost);
 - 3% for monitoring and evaluation; and
 - up to 8% (or as per relevant donor agreement) support costs including (utilities, rent etc.).

Result 1 (e.g., Output) Repeat thi			T =	T =	Т
Expenditure Category	Year 1 [Local currency]	Year 2 (Local currency), If applicable	Total [local currency]	Total (US\$)	Percentage Total
1. Personnel					
2. Equipment/Materials					
3. Training/Seminars/Travel					
Workshops					
4. Contracts					
5. Other costs 4					
6. Incidentals					
7. Other support requested					
8. Support costs (not to exceed					
8% or the relevant donor					
percentage)					
Total Cost for Result 1					
I, (Name) certify tha signing this proposal for and on be contained herein is accurate and tr	half of (Name of	f Organization)	, I am	certifying	that all inform
, by signing this proposal, commit- package and respecting the terms a					
			()		
(Signature)					
(Printed Name and Title)					

³ If the budget is for grant-making activities, add a field for grants. For grant-making, (i) only up to 50% of the Partner proposal amount may be used to fund grants, (ii) not more than 25% of the Partner Agreement value can be issued per individual grant.

⁴ "Other costs" refers to any other costs that is not listed in the results-based budget. Please specify what they are in the footnote.

(Date)

Annex B-3 Format of Resume for Proposed Personnel

Call For Proposals

Description of Services: to provide capacity building and support development activities directed towards women in the rural areas of Delta (Gharbeya governorate) to enable them to sustain their basic needs through decent employment opportunities and income generating activities.

CFP No. 01/2022

Name of personnel:		
Title:		
Years with CSO:	Nationality:	

Education/Qualifications:

Summarize college/university and other specialized education of personnel member, giving names of schools, dates attended, and degrees-professional qualifications obtained.

Employment Record/Experience

Starting with present position, list in reverse order, every employment held:

- For <u>all</u> positions held by personnel member since graduation: List each position and provide dates, names of employing organization, title of position held and location of employment.
- For experience in <u>last five years</u>: Detail the type of activities performed, degree of responsibilities, location of assignments and any other information or professional experience considered pertinent for this assignment.

References

Provide names and addresses for two (2) references.

Annex B-4

Capacity Assessment Minimum Documents

[To be submitted by proponents and assessed by the reviewer]

Call For Proposals

Description of Services: to provide capacity building and support development activities directed towards women in the rural areas of Delta (Gharbeya governorate) to enable them to sustain their basic needs through decent employment opportunities and income generating activities.

CFP No. 01/2022

Document	Mandatory / Optional				
Governance, Management and Technical					
Organization's legal registration documentation	Mandatory				
Rules of governance of the organization	Mandatory				
Organigram of the organization	Mandatory				
List of key management at organization	Mandatory				
CVs of key personnel of organization who are proposed for the engagement with UN Women	Mandatory				
Details of organization's anti-fraud policy framework (which shall be consistent with UN Women's anti-fraud policy)	Mandatory				
Details of organization's PSEA policy framework	Optional				
Documentation evidencing training offered by organization to its employees and associated personnel on prevention and response to PSEA.	Mandatory				
Organization's policy and procedure documents in respect to grant-making (if grant-making activities are included in the UN Women Terms of Reference of the CFP)	Mandatory				
Organization's policy and procedure for selecting partners (if sub-partner/s are going to be used)	Mandatory				
Administration and Finance					
Administrative and financial rules of the organization	Mandatory				
Details of the organization's internal control framework	Mandatory				
Audited statements of the organization during last 3 years	Mandatory				
List of banks with which organizational bank accounts are held	Mandatory				
Name of external auditors of organization	Optional				
Procurement					
Organization's procurement policy/manual	Mandatory				
Templates of the solicitation documents for procurement of goods/services (e.g., request for quotation (FRQ), request for proposal (RFP) etc.) used by organization	Mandatory				
List of main suppliers/vendors of organization and copies of their contract(s) including evidence of their selection processes	Mandatory				
Client Relationship					
List of main clients/donors of organization	Mandatory				
Two references for organization	Mandatory				
Past reports to clients/donors of organization for last 3 years	Mandatory				